

# RAJIV GANDHI NATIONAL INSTITUTE OF YOUTH DEVELOPMENT (Institution of National Importance by the Act of Parliament No. 35/2012) Ministry of Youth Affairs & Sports Government of India Sriperumbudur – 602 105, Tamil Nadu.

Youth-Led Sustainable Development Programme (VLSDP)

# PROGRAMME FEEDBACK FORM (by Organising Institution)

Name and address of the college	:Sacred Heart College (Autonomous)Tirupattur, Dist. Vellore-635601
2. Name of the Principal	: Dr. D. Maria Antony Raj
3. Name of the Activity Coordinator	: R.Albert
4. Name of the Collaborating Organisation	: vSeed Foundation Chennai
5. Title of the Activity	: Entrepreneurship and Skill Development Training
6. Type & Format of the Activity	: Workshop, Field Visit and Exhibition
7. Dates	: from 25th to 27 <sup>th</sup> February 2016
8. Venue	: Sacred Heart College (Autonomous) Tirupattur.
9. Total number of participants attended	: Male: 47 Female: 54 Total: 101
10. Total number of Resource Persons participated	; Seven
11. Whether a report on the activity enclosed	: Yes

12. Total financial assistance sanctioned by RGNIYD : Rs.1, 98,500/-

13. Number and date of RGNIYD sanctioning letter : Lr. No. RG/BYSA/246/2014

Date: 06,01,2016

Total amount released by RGNIYD : Rs. 1,58,800/-

15. Number and date of RGNIYD releasing letter : Lr. No. RG/BYSA/246/2014

Date:09/02/2016

16. Total expenditure incurred :1,99,218/-

17. Financial assistance received from other organizations: None

18. Financial support extended by the college : Rs. 38,000/-

19. Whether the total amount released by RGNIYD was spent: Yes

20. If yes, balance to be released by RGNIYD : Rs. 39,700/-

 Whether voucher-wise statement of expenditure & : Yes utilization certificate by a Govt. Auditor/ Chartered Accountant enclosed

R. Allreact

(R. FLBERT)
Name & Signature of Activity Coordinator

DR. D. MARIA ANTONY RAJ Name & Signature of Principal (with seal)

Principal, Sacred Heart College, Tirupattur, VLR-Dt. 635 601



# RAJIV GANDHI NATIONAL INSTITUTE OF YOUTH DEVELOPMENT (Institution of National Importance by the Act of Parliament No. 35/2012) Sriperumbudur - 602 105, Tamil Nadu. Ministry of Youth Affairs & Sports Government of India

Youth-Led Sustainable Development Programme (YLSDP)

Title of the Programme:

Dates: 25",26" and 27" Feb 2016 venue: Sacreced Heart College, PARTICIPANTS ATTENDANCE SHEET Tour posture.

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Signature of the YLSDP Coordinator Date:

Signature of the Principal
Date: Principal,
Sacred Heart College,
Thupattur, VLR-Dt. 635 501







# RAJIV GANDHI NATIONAL INSTITUTE OF YOUTH DEVELOPMENT (Institution of National Importance by the Act of Parliament No. 35/2012) Ministry of Youth Affairs & Sports Government of India Sriperumbudur – 602 105, Tamil Nadu.

# Youth-Led Sustainable Development Programme (YLSDP)

# Title of the Programme:

Dates: 25th - 27th Feb, 2016

Venue: Sacred Heavil College,

# Attendance Sheet for the Resource Persons

S. No.	Resource Person (with Address, Mobile Number and E-mail Id)	Session details (Date, Time and No. of Sessions handled)	Signature of the Resource Person
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2	CONSULTANT FOR IMPORTS	2-3= pm - 3 45 pm 1 5=2000	S. Sim 25/2/16
3	MR. MANDHAR PROPRIETOR KEERTHI GARMENTS TIROPATTOR	26/2/delb B.45am - 9.45am I Session	Q wo your
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Signature of the YLSDP Coordinator Date: 27/02/2016

Signature of the Principal Date:

Date: Principal, Sacred Heart College, Tirupattur, VLR-Dt. 635 601



College Seal





# RAJIV GANDHI NATIONAL INSTITUTE OF YOUTH DEVELOPMENT (Institution of National Importance by the Act of Parliament No. 35/2012) Ministry of Youth Affairs & Sports Government of India Sriperumbudur - 602 105, Tamil Nadu.

# Youth-Led Sustainable Development Programme (YLSDP)

# Title of the Programme:

# FORMAT FOR STATEMENT OF EXPENDITURE

	TOWNSTATEMENT OF	EXPENDITURE
1.	Name and address of the college	:Sacred Heart College (Autonomous), Tirupattur, Vellore Dt. 635601
2.	Type & Format of the Activity Programme	: Youth-led Sustainable Development
3.	Title of the Activity	: Entrepreneurship and Skill Development Training
4.	Number of Days : Dates	: From 25th to 27th February 2016
5.	Venue	: Sacred Heart College (Autonomous) Tirupattur.
6.	Total financial assistance sanctioned by RGNIYD	: Rs.1, 98,500/-
7.	Number & date of RGNIYD sanction letter	: Lr. No. RG/BYSA/246/2014 Date: 06.01.2016
8.	Total amount released by RGNIYD	: Rs. 1,58,800/-

9. Number & date of RGNIYD release letter

: Lr. No. RG/BYSA/246/2014

Date:09/02/2016

10. Total Expenditure incurred from the assistance provided by RGNIYD: 1,99,218/-

Balance amount to be released by RGNIYD

: Rs. 39,700/-

# **Utilization Certificate**

It is certified that the amount of Rs.1, 58,800/- (Rupees One Lakh Fifty Eight Thousand and Eight Hundred Only) released out of the total sanction of Rs.1, 98,500/- (Rupees One Lakh Ninety Eight Thousand and Five Hundred Only) by RGNIYD vide its letter number RG/BYSA/246/2014 dated 06.01.2016 for conducting a 3-Days "Entrepreneurship and Skill Development Training" under Youth -Led Development Programme for Scheduled Caste Youth has been utilized for the purpose for which it was sanctioned and in accordance with the terms and conditions as laid down by RGNIYD.

R. Allert (R.ALBERT)

Name & Signature of Activity Coordinates WEARY COL

Name & Signature of Principal

(with scal)

- Principal. Sacred Heart College, Tirupattur, VLR.Dt. 633, 601

Name & Signature of Govt. Auditor/Chartered Accountant (with id no. & seal)

THUPATTURADS 401

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For Padmanabhan Ramani & Ramanujam Chartered Accountants - FRNs. 6028185 J. Roming

S. RAVI KUMAR PARTNER M. No. 24509



# RAJIV GANDHI NATIONAL INSTITUTE OF YOUTH DEVELOPMENT (Institution of National Importance by the Act of Parliament No. 35/2012) Ministry of Youth Affairs & Sports Government of India Sriperumbudur – 602 105, Tamil Nadu.

Youth-Led Sustainable Development Programme (YLSDP)

# Title of the Programme:

# REPORT ON THE PROCEEDINGS OF THE ACTIVITY

(Please furnish a Report on the proceedings of the activity under the following sub-headings, in two or three pages)

1. Name and address of the col	lege : PG & Research Department of Social Work, Sacred Heart College, Tirupattur, Vellore-635 601.
2. Type & Format of the Activ	ity : Skill training, Field Visit and Exhibition
3. Title of the Activity	: Entrepreneurship Skills Development Program
4. Dates	: From 25/02/2016 To 27/02/2016
5. Venue	: BISW Hall, Sacred Heart College, Tirupattur.
6. Need for the Activity	<ul> <li>To develop Entrepreneurial skills in the participants,</li> </ul>

# 7. Objectives of the Activity

- To enhance the understanding of Entrepreneurship among youth.
- To enhance awareness on the qualities of an Entrepreneur
- c. To gain experience from the success stories of entrepreneurs
- To enhance knowledge on the support systems from state and central government
- e. To increase knowledge on developing successful business Plan
- f. To enhance knowledge on market and finance analysis
- g. To enhance knowledge on costing and pricing
- To increase knowledge in accounting and record-keeping

# Proceedings of the Activity

# Introduction:

The Entrepreneurship skills training program for the SC youth was organized in collaboration with Rajiv Gandhi National Institute of Youth Development on 25,26& 27 of February 2016. This training was organized having the objective of enabling young people to become an Entrepreneurs and contribute for the nation building. The participants were from 12Institutions belonging 5 states of Maharastra, Karanataka, AndraPradesh, Tamil Nadu and Kerela.

# Day-1.

The day's program was started at 8 am. With the registration. The students from different institutions registered their names at the registration desk.

# Inaugural function:

As enlightenment the program was started with the lighting of the lamp.

Rev.Fr.Antony Raj the Secretary of the college, Rev.Fr.Maria Antony Raj, the principal of the college, Dr. J. Henry Rozario the Head of the Department of social work, Dr. S. Paul Raj the faculty convener of the program and Mr. Albert the student activity coordinator, and Ms.

Mohini from Rambapu institute of technology representing the participants, were invited to light the lamp.

# Chief guest's Address:

Rev.Fr.Antony raj the Secretary of the college addressed the participants. First and foremost he thanked and congratulated the department and all those who are responsible for having organized such a quality programs during the year 2015-2016. He also put forward a question who is an Entrepreneur? He is a person who has faith in God and who receives an additional strength from Him. He did welcome the participants and created in them a conducive atmosphere.Rev.Fr.Maria Antony raj the principal of the college addressed the participants.He also thanked the department for the wonderful work that the deportment has done during the year. He mentioned the three major programs organized by the department. Such as International Conference on Youth- Led Sustainable Development Opportunities and Challenges, Seminar on the prevention and treatment of Child sexual abuses and Entrepreneurship Skills Training program. He appreciated the team work of the department. He also appreciated the department for focusing and identifying the need of the hour. He said "Acquire to employ oneself and employ others" it was something to be acquired by the entrepreneur, He also invited everyone to be innovative. Finally he put the participants in the mood of learning.

Dr.S.Paul Raj the faculty convener of the program introduced the program, the three day workshop to the participants. He started his orientation about the program by saying RGNIYD is reaching the students across the country. We have released a learning material on the theme of Entrepreneurship skill development. Rev. Fr. Rector, the principal and the head of the department were given the first copy of the learning material. To have meaningful and purposeful interaction and relationship with other participants they had an ice breaking exercise conducted by Mr. Jude a student coordinator. They were also divided in to 13 groups for a better involvement and participation.

# SESSION 1: UNDERSTANDING-ENTTRENEURSHIP:

The first session was by an efficient person, Mr. Sambath kumar Centre Head of Entrepreneur Development Cell(EDC), Sona college of Technology, Salem. He started with the question, how many are here by choice, chance or by force? He also put forward another question how many are from Entrepreneurs' family? The answer was none. He did explain about who is an Entrepreneur and what are the characteristic of the Entrepreneur? The person who seeks and creates an opportunity is called as an Entrepreneur. He discussed about the skills and abilities of an Entrepreneur. He emphasized on the entrepreneur's need to make a constructive decision to reach great heights, to be creative &persistent, to be motivated self confident, and to identify the opportunities. Through the examples of the alternative uses of the common machines like washing machine and vacuum cleaner he helped the participants to widen the thinking of creative innovations. He discussed the other skills and abilities to be an efficient Entrepreneur. The session brought to the participants new ideas and learning opportunities'.

# SESSION 2: ENTREPRENEURSHIP IDEA GENERATION:

"Effective communication is the essence of a successful entrepreneur" this session on entrepreneurship idea generation was started with this statement and a video presentation of creativity where the steps near an escalator was painted like a piano to encourage people to use the steps than the escalator. This video was played to help the participants understands that any innovations made should be made for to address the need of the people (target group), the innovations should be presented in an attractive manner that the people inneed come seeking for it. During the session Mr.Sampathkumar emphasized on the intention of the innovation of entrepreneur, through the activity of joining the dots, in the lad2leader training matrix sheet. The entrepreneur has to also analyse his capacity before he undertakes any innovation. He should have a meticulous planning. Mr. Sampathkumar also mentioned of some of the Do's and Don'ts of an entrepreneur, like an Entrepreneur shouldn't assume anything, he asked a lot of questions; he told them that an Entrepreneur should think differently from the rest, he should find alternative ways of finding solution and creating products. He also told the participants that after innovation the most important and the painful task of an entrepreneur is convincing. Convincing, starts from convincing the entrepreneur himself of the idea and design of the product and convincing the people. He told them that the entrepreneur should also have a good problem solving skill. The entrepreneur should have the ability to foresee the problem and find a solution before there is a loss. He ended the session by encouraging the participants to take initiative though it may bring positive or negative results.

# SESSION 3: OPPORTUNITIES IN EXPPORT AND IMPORT AND SUPPORTING SCHEMES:

The third session was enlightened by Mr.Sivaraman Consultant for Import and Export Chennai. He discussed about the government schemes available to the young people of today. He focused on the international business opportunities for the entrepreneur. He told them that the selection of the product for export and import is very essential. He spoke about the export and import policies. He widened the knowledge of the participants by sharing with them the list of items that can and cannot be exported and imported. He also told the participants that a special license is required to export or import exclusive products and He shared his experience of starting a business. After every session there was feedback through which the participants expressed their learning experience. They were satisfied by the way it was presented. To make it more participatory and creative there was slide show and interaction through which they got few other ideas.

# YOUNG ENTREPRENEUR - VIDEO PRESENTATION AND PLANNING FOR ENTREPRENEURSHIP:

This session was handled by Mr.Jousha the student coordinator. He showed the participants video on the evolution of entrepreneurship through the ages and the problem solving mechanisms followed. There also videos played on women entrepreneurs who have broken the blockages and become successful entrepreneurs. The videos also taught the participants the ideas and skills to become a successful entrepreneur, It also taught them creative ways of solving the problem and endurance to face challenges and dealing with people is the major role of the entrepreneur in being successful.

# Day 2:

# REVIEW OF PREVIOUS DAY:

Miss.Durga the student coordinator gave a summary report of the sessions that took place on the previous day i.e. on 25<sup>th</sup> feburary 2016. The summary report condensed the programs starting from the inauguration, the understanding of the entrepreneurship, Entrepreneurship idea generation, the opportunities in export and import and the supporting government schemes to the Young Entrepreneurship video presentation and planning for entrepreneurship.

# SESSION 1: EXPERIENTIAL SHARING OF YOUNG ENTREPRENEURS:

The first experiential sharing was done by Mr.Monohar, the owner of Keerthi Garments, Tirupattur. He encouraged the students to keep trying harder to achieve their goal. He pointed out that education is only an instrument to reach success. He though illiterate, is a successful entrepreneur. He told the participants that most of them not so educated entrepreneurs succeed in business because of their ability to generate creative ideas and unending hardwork to succeed in life. He gave an example of his own self as an Entrepreneur and the difficulties he faced in establishing an identity for himself. He gave an example of DhirubhaiAmbani and told the participants that through hard work, courage and continuous effort can one achieve the goal in life. He ended his sharing by requesting the participants not to wait for the right job to come but to keep working and trying till we reach the right job and position.

The second sharing was by Mr. Muhundhan, the owner of Sri Ram Comform&Sam'sArcea plate, Tirupattur. He was the Alumnus of Sacred Heart College, he encouraged the participants and the students never to stop working and to be on a constant lookout for opportunities and ways to grow and develop. He also told the students that hard work bears fruits and it's only through that one can achieve great heights. After the first session of experiential sharing of the entrepreneurs the participants gave their feedback and asked questions and cleared the doubts they had, then the participants went for a short break of 15 minutes.

# SESSION 2: BANKING PROCEDURES AND OPPORTUNITIES FOR LOANS:

A pre lunch session on the banking procedures and opportunities for loans by Mr. S. SoundarRajan, The Financial Literacy Counsellor, Financial Literacy Centre, Vellore. He has an experience of 17 years as a branch manager. As he started the session he asked the participant what is an essential requirement by an Entrepreneur? It is investment be it time or money. But after agriculture, industrial sector contributes about 45% of our country's GDP. He gave the participants a clear classification of the enterprises depending on the investment. He told them about the facilities available financial support is the most essential, which in banking terms is called advances. He made the participants aware that the Micro Small and Medium Enterprises are the second largest providers of employment like funded and non-

funded loans, pre sanction, and post sanction. He also spoke to them about the MSME registration form, process of MSME registration and CIBIL verification that are required to start and establish an enterprise. He also made the participants aware of the different schemes available for the new enterprise, like Prime Minister's Employment Generation Program (PMEGP), Unemployment Youth Generation Program (UYEGP), Tamil Nadu Audi Dravidian corporation loan scheme, Mudra Loans and Non- Performing Assets (NPA), SARFAESI ACT 2002. This session ended with the feedback and the participants cleared the doubts and other queries they had. After the second session the participants went for their lunch at 1pm for one hour.

### SESSION 3: EXHIBITION:

Fr. Andrews Raja, the creator of many Entrepreneurs, and the director of Thenkoodusangam, gave an introduction about the exhibition to the participants, he encouraged the participants to be curious, ask questions, and learn more. He told them that only if they develop a hunger for learning will they be able to succeed as entrepreneurs. He introduced the different stalls that were put up for the exhibition, they were, products made from minor millets, jute products and hand made candles, DCS organic farming and coconut fiber products. The students were then divided into five groups of 20 participants in each team, the participants were told to be in these groups as they go for the exhibition and their exposure visit.

# SESSION 4: EXPOSURE VISIT TO MICRO BUSINESS UNITS:

The participants were divided into five teams of 20 participants each and were sending to five different units in the nearby vicinity, to give the participants an experience of real life experience of starting and establishing a firm. The participants were taken to SRI RAM COMFORM &Sam's areca plate, SRI HANUMAN Coir making unit, Matrix skill development centre, AkshandaAgarbathi and Happy Milk production unit.

Each of the teams was accompanied by three resource person Dr.K.Arockia Raj, Prof Christi Anandan and Prof E.Lisa who gave a brief summary to the students about the type of manufacturing that is taking place and how an entrepreneur has to get involved in the process.

The exposure visit was for about one and half hours, after the participants came back they were served tea, followed by the group discussion. Where each team were given a exposure learning form, which they had to fill and one person from each team had to come up the stage and present it to the other participants. Following the exposure visit was the thematic cultural expression.

# CULTURAL EXPRESSIONS:

To make the program to be more meaningful and participative the participants had a wonderful cultural program which was organized by the cultural team. The participants were RIT Institute of Management, Mangalore University, PVS College Krishnagiri, Periyar Government College and Sacred Heart College. During this program they able to exhibit their abilities and potentialities in a constructive way. It had served double purpose. They connected the program to the attitude and skills they learnt throughout the day.

#### DAV 3:

### REVIEW OF THE PREVIOUS DAY:

A nun reflected life is not worth living, in accordance to this statement the review of previous day was presented by Miss. Durga Devi the student coordinator. On the experiential sharing of the local entrepreneurs, the banking procedures, the exhibition, exposure visit and the cultural expression that the participants participated in with much enthusiasm.

# SESSION 1: ENTRENEURSHIP OPPORTUNITIES IN SCIENCE AND TECHNOLOGY:

Mr. Vezhavendan, a senior Associate professor from Vellore Institute of Technology, he shared his firsthand experience as an Entrepreneur. He started with the statement that 'an entrepreneur should have the willingness to take risks and develop and organize and manage the business venture in a competitive market that is constantly evolving To become an effective Entrepreneur need to equip oneself. Need to have problem solving capacity and needed skills to make constructive decisions. He also spoke that at the moment of failures should not quit from the place or from the business instead need to withstand and be persistent. An Entrepreneur need to have competency and selling capacity also influencing and utilizing opportunity. He focused on maintaining the originality of the business.

# SESSION 2:ENTRENEURSHIP OPPORTUNITIES IN SCIENCE AND TECHNOLOGY:

In the second session he spoke about the various ways from which the entrepreneur can get his funding's. He also spoke to them on the types on the types of enterprises that can be established, like the prioritership, partnership, private limited and public limited. He widened their knowledge on the competences required by the entrepreneur through the example of himself and the firm that he has established. He explained to them on the different schemes for Self Help group for both men and women, New Entrepreneur cum Enterprise Development Scheme, Schemes for Disabled Youth, Micro/ Small Enterprise Funding

Scheme and Capital Subsidy Scheme that are very useful for the young buding entrepreneurs to establish their enterprise.

# SESSION 3: GOVERNMENT SCHEMES AND OPPORTUNITIES FOR YOUNG ENTRPRENEURS:

The next session was handled by Mr.Ramakrishan, The District Manager Thiruvannamalai District and an alumnus of Sacred Heart College. He has widened our knowledge on (THADCO) Tamil Nadu Audi Dravidian Housing and Development Corporation LTD, He highlighted on the government schemes opportunities available to the young Entrepreneurs in the different sectors. He did raise a question, who is an Entrepreneur? A person who under takes any type of business without hesitation. He also takes financial risks in the hope of profit. He is also an entrepreneur, stimulator and a motivator. He inspired the participants by sharing the life experience of Mr.Narayanan who is called as Father of the Indian ITS.

He also spoke on Economic development of the enterprise through different schemes. The eligible people are between 18-25 years belonging to scheduled caste. The particular community receives Rs 12500/ there are many other schemes available to the young people. Such as Land purchase schemes, New Enterprise development scheme, setting up of petrol, diesel, and gas retail let out. These schemes are available to the young people to lead a quality life. Schemes Such as self help group for men & women, physically disabled, Transgender, youth group for both men & women. The young and future entrepreneurs had many doubts and it was rectified.

# SESSION 4: DREAM FOR FUTURE - GROUP EXERCISE:

After the lunch break the five unit visit was presented in a unique way. A representative from each group came forward to present their preparation. They put their whole ideas in order to make it more meaningful and to understand better. It had served double purpose. They were privileged to visit different units and they were able to think in a different way as well. After this sharing they were divided in to 10 mixed groups to bring out their dreams and ideas for the future. It was one of best discussions that they had. They were given a ten minutes to discuss about their future plan and vision. For our surprise the young, energetic and future entrepreneurs came out with very good ideas. The representatives from all the groups presented their plans. For example, a leader shared that his group planned to recycle the water bottle and use for other purpose, another one said that solid waste management to be used for the manure, one said that cultivate jasmine, pack it and export it to abroad, one of them said that he wished to start a milk product company, another said that he was interested

### FEEDBACK:

It was the last hours of the three days entrepreneurship training program me for youth. The feedback guidelines were given by the student coordinatorss. During the feedback session the participants were very happy to share the knowledge, attitudes and skills that they learnt in these three days. They were very much pleased with the program me schedule, they said that it was the learning experience to them, The visits to different unit was enriching, it had widened their knowledge, they came to know the schemes and programmes available to the youth, the food and accommodations were very good. The volunteers were at their disposal. The theme, sessions and the resource persons were very informative and lively. On the whole it was a wonderful and skilled development program for the young people.

# VALEDICTORY:

During the valedictory program Dr.S.Paul Raj the faculty Convener of this program thanked the participants for their valuable presence and lively participation. He said that the program had a very logic flow of skills and knowledge, where idea generated and enriched by the experiential sharing of entrepreneurs. He shared about V.G.Panneer doss who was a news paper vender lived in a small house became an owner of a company. Someone asked Mr. V. G. Pancer Doss, when you get angry, with your employees what will you do? He said that he never felt that he was an owner of the company. Such was his experience with his employees. He also said that always need to read the life history of the successful people. Dr.S.Paul Raj concluded his talk by the following statement. "Team work is a path way to success." At the end of the program certificates were distributed to all the participants. It was a happy ending, a new learning and a new beginning for the young Entrepreneurs.

# LEARNING OUTCOME OF THE STUDENT COORDINATORS:

Youth led Sustainable Development Entrepreneurship Skills Training Program organized by Department of Social Work, Sacred Heart College (Autonomous), Tirupattur in collaboration with vSeed Foundation, Chennai and funded by Rajiv Gandhi National Institute of Youth Development on 25-27 February 2016 was a program that was able to create a lasting impact on the participating students and also the student's coordinators. It was one of a kind program where the students were able to upgrade their skills of planning, organizing and finally implementing it in a grandeur way. The entire concept behind this event was that students are given a full opportunity to organize a training program where dialogues and discussions among the youth on sustainable development and entrepreneurship is generated.

The fore runners were the students starting from designing the brochures to creating an enriching platform for the participating students where there could learn and shine. The entire teams of student coordinators were divided into different committees, where each one was given a prime responsibility under the guidance of the faculty. Such events develop students in team building and decision making which is the most important Life-skill. The experience was priceless and has been wrapped in a polythene tucked away safe in our minds.

9. Number of total students participated

: Male: 47

Female:54

Total: 101

10. Number of total resource persons participated

:10

11. Highlights of the students' participation

Students from Maharashtra, Kerala, Andra Pradesh, Kamataka, TamilNadu participated

# 12. Highlights of the student and resource person feedback

The workshop was very informative and helped the participants to learn new skills, attitudes and opportunities to become successful entrepreneurs. The resource persons also felt that this workshop was a great learning experience for them, through their knowledge and experience sharing.

# 13. Learning outcomes of the Activity

- a. Enhanced Understanding Entrepreneurship
- b. Enhanced awareness on the qualities of an Entrepreneur
- c. Gained experience from the success stories of entrepreneurs
- d. Enhanced knowledge on the support systems from state and central government
  - e. Increased knowledge on developing successful business Plan
  - Enhanced knowledge on market and finance analysis
  - g. Enhanced knowledge on costing and pricing
  - h. Increased knowledge in accounting and record-keeping

14. Highlights of the Activity : Field Visit, Exhibition , Group Discussion, Students Presentation about workshop and learnings

15. Suggestions to RGNIYD, if any

R-Albert (R.ALBERT)

Name & Signature of Coordinator

DR-D. MARIA ANTONY RAJ Name & Signature of Principal College Scal Principal,

OHEAR

Principal, Sacred Heart College, Tirupattur, VLR-Dt. 635 601

# Youth-led Sustainable Development Programme in Higher Educational Institutions

# **ENTREPRENEURSHIP SKILLS TRAINING PROGRAM**

Venue: BISW Hall, Sacred Heart College, Tirupattur.

Date : 25th to 27th Feb, 2016











